

**PRESS RELEASE****Piramal Enterprises Limited Signs MoU with Canada Pension Plan Investment Board; Sets Up Asset Aggregation Platform Focused on Renewables**

- Execute MoU to co-sponsor a renewable energy focused InvIT with a targeted initial corpus of US\$600m; CPPIB and PEL initially allocate US\$360m and US\$90m respectively, with the ability to scale further
- First perpetual 'white label' platform to aggregate operating assets with a stable yield profile across both solar and wind

**Tuesday, 7<sup>th</sup> May 2019, Mumbai, India:** Piramal Enterprises Limited ("PEL") today signed a Memorandum of Understanding with Canada Pension Plan Investment Board ("CPPIB"), a Canadian pension fund, to co-sponsor a renewable energy focused Infrastructure Investment Trust ("InvIT"). With an initial corpus of US\$ 600 million, and the option to scale further, the InvIT would seek to acquire up to 1.5-2GW of stable and cash generating renewables assets on a hold-to-maturity basis, with a firm focus on diversification of both asset type as well as off-taker profile.

**Ajay Piramal, Chairman, Piramal Group,** said "We are pleased to partner with CPPIB on the launch of the first ever InvIT in India, focused on renewables. The foundation of this partnership is based on a shared ethos and values that leverage CPPIB's global track record of value creation in the infrastructure space with PEL's long term strategy and goodwill in India. We are enthusiastic about the opportunity as it is truly scalable and continue to remain committed to creating value for our shareholders."

Both PEL and CPPIB will act as Co-Sponsors of the proposed InvIT and hold up to 75% of the units (with CPPIB committing US\$360m and holding up to 60%; PEL committing US\$90m and holding 15% ) and seek to raise capital from other like-minded investors for the remaining 25%. In the interim and prior to its launch, PEL and CPPIB will jointly warehouse seed assets for the proposed InvIT. PEL would act as the sole Investment Manager as well as Project Manager for the proposed InvIT.

**Mr. Piramal further** added, "The renewable energy sector is at an inflection point and is witnessing significant consolidation, the pace of which is likely to increase in the near future. We believe that the timing is therefore opportune for aggregating assets in this sector given that the existing players are willing sellers in light of a constrained capital market environment - both debt and equity. This is the first truly neutral 'white-label' InvIT – led by a fiduciary and supported by patient capital and strong corporate governance – that we believe, can serve as a strong catalyst for the sector as a whole."

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**About Piramal Enterprises Limited:**

Piramal Enterprises Limited (PEL) is one of India's large diversified companies, with a presence in Financial Services, Pharmaceuticals and Healthcare Insights & Analytics. PEL's consolidated revenues were over US\$1.9 billion in FY2019, with ~40% of revenues generated from outside India.

In Financial Services, Piramal Capital & Housing Finance Ltd is registered as a housing finance company with National Housing Bank (NHB) and engaged in various financial services businesses. It provides both wholesale and retail funding opportunities

across sectors. In real estate, the platform provides housing finance and other financing solutions across the entire capital stack ranging from early stage private equity, structured debt, senior secured debt, construction finance, and flexi lease rental discounting. The wholesale business in non-real estate sector includes separate verticals - Corporate Finance Group (CFG) and Emerging Corporate Lending (ECL). CFG provides customized funding solutions to companies across sectors such as infrastructure, renewable energy, roads, industrials, auto components etc. while ECL focuses on lending towards Small and Medium Enterprises (SMEs). PCHFL through its group companies provides customized strategies for institutional and retail investors such as Mumbai Redevelopment Fund and Apartment Fund focused (through Piramal Fund Management) and strategic partnerships with leading global pension funds such as CPPIB, APG and Ivanhoe Cambridge. The division has also launched a Distressed Asset Investing platform with Bain Capital Credit - IndiaRF that will invest in equity and/or debt in assets across sectors (other than real estate) to drive restructuring with active participation in turnaround. PEL also has long term equity investments worth ~US\$1 billion in Shriram Group, a leading financial conglomerate in India.

In Pharma, through an end-to-end manufacturing capabilities across 13 global facilities and a large global distribution network to over 100 countries, PEL sells a portfolio of niche differentiated Pharma products and provides an entire pool of Pharma services (including in the areas of injectable, HPAPI etc.). The Company is also strengthening its presence in the Consumer Product segment in India.

PEL's Healthcare Insights & Analytics business is the premier provider of healthcare analytics, data & insight products and services to the world's leading pharma, biotech and medical technology companies and enables them to take informed business decisions.

PEL is listed on the BSE Limited and the National Stock Exchange of India Limited in India.

#### **About Canada Pension Plan Investment Board:**

Canada Pension Plan Investment Board (CPPIB) is a professional investment management organization that invests the funds not needed by the Canada Pension Plan (CPP) to pay current benefits in the best interests of 20 million contributors and beneficiaries. In order to build a diversified portfolio, CPPIB invests in public equities, private equities, real estate, infrastructure and fixed income instruments. Headquartered in Toronto, with offices in Hong Kong, London, Luxembourg, Mumbai, New York City, São Paulo and Sydney, CPPIB is governed and managed independently of the Canada Pension Plan and at arm's length from governments. At December 31, 2018, the CPP Fund totalled \$368.5 billion. For more information about CPPIB, please visit [www.cppib.com](http://www.cppib.com)

#### **For more information:**

##### **Piramal Enterprises Limited**

##### **For Investors:**

Hitesh Dhadha | Investor Relations

Contact: +91 22 3046 6306

Email: [investor.relations@piramal.com](mailto:investor.relations@piramal.com)

##### **For Media:**

Dimple Kapur / Riddhi Goradia

Corporate Communications

Contact: +91 22 3351 4269/4174

Email: [Dimple.Kapur@piramal.com](mailto:Dimple.Kapur@piramal.com)

[Riddhi.goradia@piramal.com](mailto:Riddhi.goradia@piramal.com)